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US-PRC Investment Issues



Q: What is the extent of US investment in China?

A: CUMULATIVE US INVESTMENT COMMITMENTS TO CHINA SINCE 1979

REACHED \$3.9 BILLION IN 1988. ACTUAL PAID—IN INVESTMENT IS

ESTIMATED TO BE BETWEEN \$2.0 AND \$3.0 BILLION, MAKING THE US

CHINA'S SECOND—LARGEST INVESTOR BEHIND HONG KONG. TODAY, MORE

THAN 400 US FIRMS OPERATE WHOLLY—OWNED SUBSIDIARIES OR JOINT

VENTURES IN CHINA.

EARLY US INVESTMENT WAS CONCENTRATED IN OFFSHORE OIL

DRILLING IN THE SOUTH CHINA SEA. US OIL FIRMS ARE ALSO

INTERESTED IN ONSHORE EXPLORATION, PRIMARILY IN WESTERN CHINA,

BUT HAVE RECEIVED LITTLE ENCOURAGEMENT FROM THE CHINESE.

RECENT INVESTMENT HAS FAVORED ELECTRONICS, TEXTILES AND TEXTILE

MACHINERY, FOOD PROCESSING, HOTELS, AND CONSTRUCTION IN THE

GUANGZHOU AND SHANGHAI AREAS. THE CHINESE GOVERNMENT HAS

ENCOURAGED JOINT VENTURES IN HIGH TECHNOLOGY, EXPORT

PROCESSING, AND INFRASTRUCTURE DEVELOPMENT, WHICH THEY SEE AS

CRITICAL TO MODERNIZATION.

US INVESTMENT IS EXPECTED TO GROW STEADILY IN THE NEXT FEW YEARS, ALTHOUGH INVESTORS WILL CONTINUE TO EXERCISE CAUTION.

CHINESE PRIORITIES (EARNING FOREIGN EXCHANGE AND UPGRADING TECHNICAL AND MANAGERIAL EXPERTISE) OFTEN DO NOT MESH EASILY WITH US INDUSTRY'S CONCERNS FOR PROFITABILITY AND ACCESS TO THE CHINA MARKET.

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